

THE ABC OF BIZCAPS MANAGEMENT



DAVE ALLDRED

Sales Manager

Dave has 20 years' experience in retail software and security systems. He oversees our sales group and has direct client contact. Dave is committed to ensuring that our clients purchase the most appropriate solution for their organisation and ensuring that these systems deliver improved results.



PAOLINA BIVIANO

Support Manager

Paolina has over 20 years' experience in IT, much of that time developing IT systems in retail and wholesale. She oversees Bizcaps' Support Group which provides front-line help desk support, training, new product and upgrade quality control, documentation and the development of user groups.



BILL BLINCO

Development Director

Bill is responsible for Bizcaps' product design and development. He brings to Bizcaps an extensive knowledge of the retail and distribution industries, in which he has over 30 years experience. Bill has a focus on developing useable and user-friendly systems. Using innovation, he responds to the evolving needs of the market place.



PETER BLINCO

Our Guru

Peter has developed a wealth of experience in systems design and business process improvement across the entire supply chain, since starting his career in IT for a major FMCG retailer 35 years ago. This experience, along with his business focus, enables him to analyse our customers' challenges, and to adopt technology to overcome them.



ROB CLIFTON-STEELE

Managing Director

Rob has more than 30 years' experience as a company director, CEO and consultant across a wide range of industries in Australia and overseas. His role is to assist Bizcaps to create and execute client-focused strategies. Rob sees his role as ensuring excellent service to clients by building and supporting the entire Bizcaps team.



GARRY COPLAND

Implementation Manager

Garry's main focus is to oversee the scheduling and resourcing of implementation projects within Bizcaps. With global IT and project management experience in finance and insurance over more than 20 years, Garry's technical expertise and hands-on approach enables him to ensure that every Bizcaps implementation project is streamlined and brought in as planned, on time and under budget.



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